

S.B.A. Account Submission Checklist

Western National participates in the U.S. Small Business Administration (SBA) Bond Guarantee Program to help small and emerging contractors obtain bid/performance and payment bonds. We desire accounts that we can build a long-term relationship with and that will meet our underwriting guidelines in our preferred programs within one or two years when we consider the SBA program.

The S.B.A. can consider bid, performance and payment bonds for contracts up to \$6,500,000 (up to \$10,000,000 on federal projects with certification). In order to be eligible for the SBA bond guarantee program, the contractor's annual sales over a three year period must be less than \$36.5 million for general building and heavy construction contractors and \$15 million for most special trade construction contractors.

Qι	uick App Program to \$&" 0,000:
	S.B.A. Form 990A – Parts A and E to be completed by contractor and original sent to us.
	S.B.A. Form 912 – Statement of Personal History completed and signed by all officers, directors and partners having 20% or more ownership with the original document sent to us.
	Signed Indemnity Agreement with company and personal indemnity of owners and spouses
	Copy of the contract with the bid results or invitation to bid. Contract must include bond requirements.
SI	BA Program to \$6,500,000:
	S.B.A. Form 994– Application for Surety Bond Guarantee Assistance (completed on page 1, page 2 and signed on the bottom of page, signed by a company officer on the top of page 3 and by all owners owning 20% or more on the bottom of page3. We need the original document sent to us.
	S.B.A. Form 912 – Statement of Personal History completed and signed by all officers, directors and partners having 20% or more owner ship with the original document sent to us.
	Signed Indemnity Agreement with company and personal indemnity of owners and spouses
	Bond request form with copy of the contract or invitation to bid. Contract must include bond requirements.
	Contractor's Questionnaire signed and dated within the last 12 months
	The last three years of fiscal year end financial statements on the company and any subsidiary or affiliated company. (All internal statements or tax returns must be signed and dated).
	Current six-month or more recent interim financial statement with aging of accounts receivables and payables. The SBA requires the interim to be prepared one step below the year end. (I.E. If C.P.A. Reviewed at year end then C.P.A. compiled at interim)
	Current personal financial statements on all owners.
	Western National's Bank Reference Form completed and signed by the bank.
	S.B.A. Form 994F – Schedule of Uncompleted Work – fully completed and signed.
	Current insurance certificate
	A business plan is helpful if the firm has had losses or is in new in business. Resumes are also helpful for new businesses.
	Other supporting information may be required by the underwriter.

Financial Statement Requirements for SBA Program to \$6,500,000:

Up to \$1,00,000	Internally Prepared financial statement with aging of accounts receivables and payables.
Up to \$2,000,000	C.P.A. Compiled financial statement with notes. Good quality Internal financial statement may be considered if aging schedules of receivables and payables are included.
Over \$2,000,000*	C.P.A. Reviewed financial statement with revenues recognized under the percentage of completion basis of accounting. * SBA Requires a CPA Audit over \$5MM.

Premium and Fees:

The bond premium is \$18.00 per thousand for the first \$1,000,000 and \$15.00 per thousand over \$1,000,000 based on the contract price. The SBA charges an SBA contractor fee of \$7.29 per thousand based on the contract price. Additional premium is charged for contracts over 12 months completion. The premium is based on the final contract price and additional premium and fees may be charged based on change orders. Total Premium and the SBA fee is only 2.529% for the first \$1,000,000 and 2.29% over \$1,000,000.

Regional Surety Office:

Western National Insurance Group

10851 N. Black Canyon Highway Suite 630 Phoenix, AZ 85029

P (855) 283.8106

F (800) 999.3464

E surety@wnins.com



The relationship company $^{\circ}$

Western National Insurance Group 10851 N. Black Canyon Highway Suite 630

Phoenix, AZ 85029 P (855) 283.8106 F (800) 999.3464

CONTRACTOR QUESTIONNAIRE

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E surety@wnins.com

	I. BUSINESS INFORMATION								
	Business Name:								
	ct Name:					Email:			
Firm A	Address:								
Phone: Fax:						Website:			
State	of Incorporation:					Year Started:			
Tax ID	:					Is your firm union?	Yes No Both		
Contra	acting Specialty:								
LEED	Project Experience:	Yes Numb	per of Projects:			es Number of LEED (Certified Employees:		
Geogr	aphic Area(s) of opera			_					
Type	of Business:	C-Corp.	Sub S-Corp. Part.	L S	ole Prop	o.	P		
Emplo	oyees(# of):	Office:	Field (min):	_	to (max)	: Current	t Total:		
Affilia			ASA ABC	CFN	ΛA	Other:			
Certifi	cations:	□ 8a □	HubZone SDVOSB			Other:			
			II. OFFICER INI	FORM	ATION				
List al	l Owners, Proprietors	, Partners and Off	icers of firm:						
	a: Full legal name			b: %	owned	c: Date of birth	d: Social Security Number		
Ex.	e: Position		f: Since		g: Home address				
	h: Spouse legal name	,				i: Spouse date of birth	j: Spouse Social Security Number		
	a:			b:	%	c:	d:		
1.	e:		f:		g:				
	h:					i:	j:		
	a:			b:	%	c:	d:		
2.	e:		f:		g:				
	h:					i:	j:		
	a:			b:	%	c:	d:		
3.	e:		f:		g:	T			
	h:					i:	j:		
	a:			b:	%	c:	d:		
4.	e:		f:		g:	I			
	h:					i:	j:		
	a:		T	b:	%	c:	d:		
5.	e:		f:		g:	I .			
	h:					i:	j:		
		ouses provide full p	personal idemnification to the su	urety?		Yes No (expl	ain below)		
Expla	ın:								
	re a buy/sell agreemer		ers of the business?			☐ Yes ☐ No			
Is this	agreement funded by	life insurance?				☐ Yes ☐ No			

III. BUSINESS DETAILS								
Has your firm or any of its principals ever petitioned for bankruptcy, failed in business, failed to complete a contract,								
or caused a loss to a surety? If yes, please attach explanation.								
Is your firm or any of its owners or officers currently involved in any litigation? If yes, please attach explanation.	☐ No							
Percentage of the firm's work for: Government Owners: % Private Owners: % Other Contractors: % Trades you normally undertake with your own employees: None (Paper GC) Percentage of the firm's work normally subcontracted to others: Trades you normally subcontract: Sub bonding policy: Preferred job size range: \$ to \$ Number of jobes at a time: Largest cost to complete backlog: \$ Year: Number of jobs: Largest job expected during the next year: Largest backlog expected during the next year: Expected annual volume this current fiscal year: Do you lease equipment? Yes No Type of lease: Terms of the lease:								
IV. FINANCIAL INFORMATION								
IV. FINANCIAL INFORMATION								
Name of CPA Firm: Fiscal Year End:								
Contact Name: E-mail:								
Company Address:								
Company Phone: Fax: Website:								
On what basis are taxes paid? Cash Completed Job Accrual 9% of Complete Job Comple								
On what basis are financial statements prepared? Cash Completed Job Accrual 9% of Complete C	ation							
On what level of assurance are financial statements prepared? CPA Audit Review Compilation Applied to the present appropriate of the present appropri								
How often are internal financial statements prepared?								
How are bills paid?								
Changes to the balance sheet since last fiscal year end: (contributions, distributions, loans, material asset buys or sells, financing, etc.)								
Changes to the batance sheet since tast fiscat year end. (contributions, distributions, toans, material asset buys or setts, financing, etc.)								
Do you have a full time accountant on staff? Yes No Name:								
Staff accountant professional designations: CPA CCIFP Other:								
Accounting software:								
Estimating software:								
Job cost software:								
V. BANK INFORMATION								
Name of Bank: Address:								
Contact Name: Phone: E-mail:								
With this bank since: Relationship currently includes: Deposit accounts Revolving line of credit Term loans								
Line of credit (LOC) year opened: Amount: Line expires:								
LOC - Unsecured Secured By:								
LOC - special terms or sublimits:								
Other banks used and purpose:								
VI. EXPERIENCES & REFERENCES								
Previous bonding companies:								
Name Dates Reason for leaving								
Have you ever been turned away by a surety: Yes No If yes, why?								

g: Contract l: Project D a: g: l: a: g: l:	name Pescription:	b:	h: Firm		i: Phone		j: Fax		k: E-mail	
a: g: l: a: g:	escription:	b:								
g: l: a: g: l:		b:								
l: a: g: l:				\$		\$		e:	f:	Yes
a: g: l:			h:		i:		j:		k:	
g: l:										
l:		b:		\$		\$		e:	f:	Yes
			h:	'	i:		j:		k:	
2:										
a.		b:		\$		\$		e:	f:	Yes
g:			h:		i:		j:		k:	
l:										
a:		b:		\$		\$		e:	f: 🗌	Yes
g:			h:		i:	1 -	j:		k:	
l:					1					
a:		b:		\$		\$		e:	f: [Yes
g:			h:		i:	1	j:		k:	
l:										
suppliers: (largest volume fii	st)								
	Name		Products		Phone	Fa	X	Conta	ct name	Las
trade subco	ontractors (or cont	ractor	s if you are a trade o	:ontractor): (la	rgest volui	me first)				
	Name		Trade		Phone	Fa	Х	Conta	ct name	Las
alty trade su	ıbcontractors:									
	Name		Trade		Phone	Fa	х	Conta	ct name	Las

		VIII. KE	Y PERSONNEL									
Addit	ional key personnel:											
	Name	Designation(s)	Position	Birth year	KV%	de Sf 5a_ bS` k Fotal Kde 7	j b					
1.												
2.												
3.												
4.												
5.												
	IX. LIFE INSURANCE INFORMATION											
Life ir	nsurance in effect on officers or k	ey personnel:										
	Insured	Beneficiary		Death benefit		Insurance company						
1.												
2.												
3.												
4.												
		X. BUSINESS INS	URANCE INFOR	RMATION								
Staff	Risk Manager:				PCU C	RIS Other						
	ance Broker/Agency:		City/State:									
	t's Name:		E-mail:									
Phone			Fax:									
	xpiration Dates:											
,												
		XI. SUBSIDIAR	IES AND AFFILI	IATES								
Subsi	diaries and affiliates of the appli	cant firm:										
	Firm name	Ownership/relationship	Type o	f business	FEIN	Cross/Corp. Indemnity	?					
1.						Yes No						
2.						Yes No						
3.						Yes No						
4.						Yes No						
5.						Yes No						

Remarks:

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	XII. ATTACHMENTS
Current interim Current person Bank Line of Co Business Plan Federal Tax Re Company - Personal - y Buy/Sell Agree Specimen copy Certificate(s) o Resumes of ow Brochure and/o	years:
	Applicant(s) hereby authorize the Surety Company and the Agency to make such pertinent inquiry as may be necessary from business and personal credit reporting agencies, financial institutions, persons, firms, and corporations, in order to confirm and verify information referred to or listed on this application. This questionnaire must be signed by an owner or officer of the company for which bonding is being
Name of Firm:	requested.
Completed by: Title:	
Signature:	Date:
Additional Remark	S:



The relationship company

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Western National Insurance Group

CONTRACT BOND REQUEST FORM

10851 N. Black Canyon Highway Suite 630 Phoenix, AZ 85029 P (855) 283.8106 F (800) 999.3464

E surety@wnins.com

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To:			Today's	Date:	
From:					
Contractor: Obligee (Bond Payable To): Address: Legal Project Name (including any ide	ntifying numbers):				
Job Location: Scope of Work:					
Estimated Start Date: Completion Time: Special Bid Bond Form: Yes Warranty Period: Contractor's Guarantee Period(s):	(attach form)	□ No	Penalties/Damages: Retainage: Covered By Manufactur Work On Hand As Of:	% rer?	□ No \$
Job Breakdown:	Labor:	% or \$		Materials:	% or \$
List Major Subcontractors Architect/Engineer:	Subcontracts:	% or \$	Amount \$ \$ \$ Phone Nu	Profit: umber:	% or \$ Sub Bond Yes No Yes No Yes No
Special Hazards:					
	BID	BOND IN	FORMATION		
Bid Date and Time: Bid Bond Amount:	% or \$		Estimated Bid: Bid Opening Locat	\$ tion:	
		BID RE	SULTS		
Low Bidder: 2nd Bidder: 3rd Bidder: Do you expect to be awarded the cont Comments:	ract?	□ No	Bid Amount: \$ Bid Amount: \$ Bid Amount: \$		
	PERFORMANCE	& PAYME	NT BOND INFORM	MATION	
Contract Date: Performance Bond Amt: Please include a certificate of insuran	% Payment E		Contract Amount: \$ wrequirements) \text{No}	Number of Executed	Sets:
NOTE: Please attach a copy of	f the bid specs or co	ntract. Fa	ilure may result in t	the delay of delive	ery of the bond.



OMB Control No: 3245-0007 Expiration Date: 03/31/2019

Instructions: The small business must complete this form and submit it, either electronically or on paper, to the surety agent of choice. A list of participating surety agencies and the paper version is available on the Office of Surety Guarantees website at www.sba.gov/surety-bonds. If the application is submitted electronically, the pre-populated form can be printed from the E-App system located at www.sba.gov/surety-bonds.

SMALL BUSINESS ADMINSTRATION SCHEDULE OF WORK IN PROCESS (ALL WORK-BONDED & UNBONDED-IF COST PLUS PLEASE INDICATE) BUSINESS NAME AND BUSINESS TRADE NAME TAX ID OR SS NUMBER **DATE** AS OF CONTRACT PRICE JOB DESCRIPTION **ESTIMATED** ESTIMATED BONDED **Total Cost to Date Total Estimated Cost To Total Billed to Date Including** Retainages (Explain Any (Including Approved STARTING COMPLETION YES/NO Complete **Change Orders**) DATE DATE Dispute Items) 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 **TOTALS**

Signature Title

PLEASE NOTE: The estimated burden for completing this form is approximately 20 minutes per response. You are not required to respond to any collection of information unless it displays a currently valid OMB approval number. Comments on the burden should be sent to: Chief, Administrative Information Branch, Room 5000, U.S. Small Business Administration, 409 3rd St., SW. Washington, DC 20416; and Desk Officer for the Small Business Administration, Office of Management and Budget, New Executive Office Building, Room 10202 Washington, DC 20503.



U.S. SMALL BUSINESS ADMINISTRATION

OMB APPROVAL NO.: 3245-0188 EXPIRATION DATE: 01/31/2018

PERSONAL FINANCIAL STATEMENT 7(a) / 504 LOANS AND SURETY BONDS

SBA uses the information required by this Form 413 as one of a number of data sources in analyzing the repayment ability and creditworthiness of an application for an SBA guaranteed 7(a) or 504 loan or a guaranteed surety.									
Complete this form for: (1) each proprietor; (2) general partner; (3) managing member of a limited liability company (LLC); (4) each owner of 20% or more of the equity of the Applicant (including the assets of the owner's spouse and any minor children); and (5) any person providing a guaranty on the loan									
Return completed form to: For 7(a) loans: the lender processing the application for SBA guaranty For 504 loans: the Certified Development Company (CDC) processing the application for SBA guaranty For Surety Bonds: the Surety Company or Agent processing the application for surety bond guaranty									
Name	Business Phone								
Home Address	Home Phone								
City, State, & Zip Code									
Business Name of Applicant									
ASSETS (Omit Cer									
Cash on Hand & in banks	Notes Payable to Banks and Others\$ (Describe in Section 2) Installment Account (Auto)\$ Mo. Payments \$								
Section 1. Source of Income.	Contingent Liabilities								
Salary\$ Net Investment Income\$ Real Estate Income\$ Other Income (Describe below)*\$	Legal Claims & Judgments\$ Provision for Federal Income Tax\$								

*Alimony or child support payments should not be disclosed in "Other Income" unless it is desired to have such payments counted toward total income.

Description of Other Income in Section 1.

Section 2. Notes Payal	ble to I	Banks ar	nd Others. (U	se attachments i	f necessary. Each	attachment mu	ıst be identifie	d as part of this	statement and signed.)	
Names and Addresses of Noteholder(s)			Original Balance	Current Balance	Payment Amount	Frequ (month)			red or Endorsed of Collateral	
Section 3. Stocks and	d Bond	ls. (Use at	tachments if nec	essary. Each at	tachment must be	identified as pa	art of this state	ement and signe	d.)	
Number of Shares	N	ame of S	Securities	Cost		t Value /Exchange		ite of n/Exchange	Total Value	
Section 4. Real Estate and signed.)	Owne	d. (List ea	ach parcel separa	ately. Use attach	nment if necessary	. Each attachn	ment must be	identified as a pa	art of this statement	
			Property A			Property B		Property C		
Type of Real Estate (e.g. Primary Residence, Other Residence, Rental Property, Land, etc.)										
Address										
Date Purchased										
Original Cost										
Present Market Value										
Name & Address of Mortgage Holder										
Mortgage Account Num	ber									
Mortgage Balance										
Amount of Payment per Month/Year	r									
Status of Mortgage										
Section 5. Other Pers holder, amount of lien, t							s security, s	state name an	d address of lien	
Section 6. Unpaid Tallien attaches.)	axes.	(Describ	e in detail as	to type, to w	hom payable, v	when due, a	mount, and	d to what pro	perty, if any, a tax	
Section 7. Other Lial	bilities	. (Desc	cribe in detail	.)						

	sh surrender value of policies – name of insurance company and
Beneficiaries.)	
I authorize the SBA/Lender/Surety Company to make inquiries determine my creditworthiness.	as necessary to verify the accuracy of the statements made and to
CERTIFICATION : (to be completed by each person submitting	g the information requested on this form)
information submitted with this form is true and complete to the Lenders or Certified Development Companies or Surety Compa	tion that all information on this form and any additional supporting be best of my knowledge. I understand that SBA or its participating anies will rely on this information when making decisions regarding an ave read the attached statements required by law and executive order.
Signature	Date
Print Name	Social Security No.
Signature	Date
Print Name	Social Security No.
FALSE STATEMENTS: Knowingly making a false statement on this form is a violation of penalties, and a denial of your loan or surety bond application. imprisonment of not more than five years and/or a fine of up to two years and/or a fine of not more than \$5,000; and, if submitt under 18 U.S.C. § 1014 by imprisonment of not more than thirty	of Federal law and could result in criminal prosecution, significant civil A false statement is punishable under 18 U.S.C. §§ 1001 and 3571 by \$250,000; under 15 U.S.C. § 645 by imprisonment of not more than ted to a Federally-insured institution, a false statement is punishable by years and/or a fine of not more than \$1,000,000. Additionally, false for the False Claims Act, 31 U.S.C. § 3729, and other administrative

The estimated average burden hours for the completion of this form is 1.5 hours per response. If you have questions or comments concerning this estimate or any other aspect of this information, please contact Chief, Administrative Branch, U.S. Small Business Administration, Washington, D.C. 20416, and Clearance officer, paper Reduction Project (3245-0188), Office of Management and Budget, Washington, D.C. 20503. PLEASE DO NOT SEND FORMS TO OMB.

PLEASE NOTE:

PLEASE READ, DETACH, AND RETAIN FOR YOUR RECORDS

STATEMENTS REQUIRED BY LAW AND EXECUTIVE ORDER

SBA is required to withhold or limit financial assistance, to impose special conditions on approved loans, to provide special notices to applicants or borrowers and to require special reports and data from borrowers in order to comply with legislation passed by the Congress and Executive Orders issued by the President and by the provisions of various interagency agreements. SBA has issued regulations and procedures that implement these laws and executive orders. These are contained in Parts 112, 113, and 117 of Title 13 of the Code of Federal Regulations and in Standard Operating Procedures.

Privacy Act (5 U.S.C. 552a)

Any person can request to see or get copies of any personal information that SBA has in his or her file when that file is retrieved by individual identifiers such as name or social security numbers. Requests for information about another party may be denied unless SBA has the written permission of the individual to release the information to the requestor or unless the information is subject to disclosure under the Freedom of Information Act.

Under the provisions of the Privacy Act, you are not required to provide your social security number. Failure to provide your social security number may not affect any right, benefit or privilege to which you are entitled. Disclosures of name and other personal identifiers are, however, required for a benefit, as SBA requires an individual seeking assistance from SBA to provide it with sufficient information for it to make a character determination. In determining whether an individual is of good character, SBA considers the person's integrity, candor, and disposition toward criminal actions. Additionally, SBA is specifically authorized to verify your criminal history, or lack thereof, pursuant to section 7(a)(1)(B), 15 USC Section 636(a)(1)(B) of the Small Business Act (the Act). Further, for all forms of assistance, SBA is authorized to make all investigations necessary to ensure that a person has not engaged in acts that violate or will violate the Act or the Small Business Investment Act, 15 USC Sections 634(b)(11) and 687(b)(a), respectively. For these purposes, you are asked to voluntarily provide your social security number to assist SBA in making a character determination and to distinguish you from other individuals with the same or similar name or other personal identifier.

The Privacy Act authorizes SBA to make certain "routine uses" of information protected by that Act. One such routine use is the disclosure of information maintained in SBA's investigative files system of records when this information indicates a violation or potential violation of law, whether civil, criminal, or administrative in nature. Specifically, SBA may refer the information to the appropriate agency, whether Federal, State, local or foreign, charged with responsibility for, or otherwise involved in investigation, prosecution, enforcement or prevention of such violations. Another routine use is disclosure to other Federal agencies conducting background checks; only to the extent the information is relevant to the requesting agencies' function. See, 74 F.R. 14890 (2009), and as amended from time to time for additional background and other routine uses.

Right to Financial Privacy Act of 1978 (12 U.S.C. 3401) -- This is notice to you as required by the Right to Financial Privacy Act of 1978, of SBA's access rights to financial records held by financial institutions that are or have been doing business with you or your business, including any financial institutions participating in a loan or loan guaranty. The law provides that SBA shall have a right of access to your financial records in connection with its consideration or administration of assistance to you in the form of a Government guaranteed loan. SBA is required to provide a certificate of its compliance with the Act to a financial institution in connection with its first request for access to your financial records, after which no further certification is required for subsequent accesses. The law also provides that SBA's access rights continue for the term of any approved loan guaranty agreement. No further notice to you of SBA's access rights is required during the term of any such agreement. The law also authorizes SBA to transfer to another Government authority any financial records included in a application for a loan, or concerning an approved loan or loan guarantee, as necessary to process, service or foreclose on a loan guaranty or collect on a defaulted loan guaranty.

Freedom of Information Act (5 U.S.C. 552)

This law provides, with some exceptions, that SBA must supply information reflected in agency files and records to a person requesting it. Information about approved loans that will be automatically released includes, among other things, statistics on our loan programs (individual borrowers are not identified in the statistics) and other information such as the names of the borrowers (and their officers, directors, stockholders or partners), the collateral pledged to secure the loan, the amount of the loan, its purpose in general terms and the maturity. Proprietary data on a borrower would not routinely be made available to third parties. All requests under this Act are to be addressed to the nearest SBA office and be identified as a Freedom of Information request.

Flood Disaster Protection Act (42 U.S.C. 4011) -- Regulations have been issued by the Federal Insurance Administration (FIA) and by SBA implementing this Act and its amendments. These regulations prohibit SBA from making certain loans in an FIA designated floodplain unless Federal Flood insurance is purchased as a condition of the loan. Failure to maintain the required level of flood insurance makes the applicant ineligible for any financial assistance from SBA, including disaster assistance.

Executive Orders -- Floodplain Management and Wetland Protection (42 F.R. 26951 and 42 F.R. 26961) – SBA discourages settlement in or development of a floodplain or a wetland. This statement is to notify all SBA loan applicants that such actions are hazardous to both life and property and should be avoided. The additional cost of flood preventive construction must be considered in addition to the possible loss of all assets and investments due to a future flood.

Occupational Safety and Health Act (15 U.S.C. 651 et seq.) -- This legislation authorizes the Occupational Safety and Health Administration in the Department of Labor to require businesses to modify facilities and procedures to protect employees or pay penalty fees. Businesses can be forced to cease operations or be prevented from starting operations in a new facility. Therefore, SBA may require additional information from an applicant to determine whether the business will be in compliance with OSHA regulations and allowed to operate its facility after the loan is approved and disbursed. Signing this form as an applicant is certification that the OSHA requirements that apply to the applicant business have been determined and that the applicant, to the best of its knowledge, is in compliance. Furthermore, applicant certifies that it will remain in compliance during the life of the loan.

Civil Rights Legislation -- All businesses receiving SBA financial assistance must agree not to discriminate in any business practice, including employment practices and services to the public on the basis of categories cited in 13 C.F.R., Parts 112, 113, and 117 of SBA Regulations. This includes making their goods and services available to handicapped clients or customers. All business borrowers will be required to display the "Equal Employment Opportunity Poster" prescribed by SBA.

Equal Credit Opportunity Act (15 U.S.C. 1691) -- The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status or age (provided the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program, or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act.

Executive Order 11738 -- Environmental Protection (38 F.R. 251621) -- The Executive Order charges SBA with administering its loan programs in a manner that will result in effective enforcement of the Clean Air Act, the Federal Water Pollution Act and other environment protection legislation.

Debt Collection Act of 1982, Deficit Reduction Act of 1984 (31 U.S.C. 3701 et seq. and other titles) -- These laws require SBA to collect aggressively any loan payments which become delinquent. SBA must obtain your taxpayer identification number when you apply for a loan. If you receive a loan, and do not make payments as they come due, SBA may take one or more of the following actions: (1) report the status of your loan(s) to credit bureaus, (2) hire a collection agency to collect your loan, (3) offset your income tax refund or other amounts due to you from the Federal Government, (4) suspend or debar you or your company from doing business with the Federal Government, (5) refer your loan to the Department of Justice or other attorneys for litigation, or (6) foreclose on collateral or take other action permitted in the loan instruments.

Immigration Reform and Control Act of 1986 (Pub. L. 99-603) -- If you are an alien who was in this country illegally since before January 1, 1982, you may have been granted lawful temporary resident status by the United States Immigration and Naturalization Service pursuant to the Immigration Reform and Control Act of 1986. For five years from the date you are granted such status, you are not eligible for financial assistance from the SBA in the form of a loan guaranty under Section 7(a) of the Small Business Act unless you are disabled or a Cuban or Haitian entrant. When you sign this document, you are making the certification that the Immigration Reform and Control Act of 1986 does not apply to you, or if it does apply, more than five years have elapsed since you have been granted lawful temporary resident status pursuant to such 1986 legislation.

Lead-Based Paint Poisoning Prevention Act (42 U.S.C. 4821 et seq.)

Borrowers using SBA funds for the construction or rehabilitation of a residential structure are prohibited from using lead-based paint (as defined in SBA regulations) on all interior surfaces, whether accessible or not, and exterior surfaces, such as stairs, decks, porches, railings, windows and doors, which are readily accessible to children under 7 years of age. A "residential structure" is any home, apartment, hotel, motel, orphanage, boarding school, dormitory, day care center, extended care facility, college or other school housing, hospital, group practice or community facility and all other residential or institutional structures where persons reside.

Executive Order 12549, Debarment and Suspension 2 CFR 2700

- 1. The borrower or contractor certifies, by submission of its application for an SBA loan or bond guarantee, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- 2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participants shall attach an explanation to the application.



OMB Control No: 3245-0007 Expiration Date: 03/31/2019

U.S. SMALL BUSINESS ADMINISTRATION APPLICATION FOR SURETY BOND GUARANTEE ASSISTANCE TO BE COMPLETED BY SMALL BUSINESS AND SUBMITTED TO THE SURETY AGENT OF CHOICE (See page 6 for instructions)

PART I: B	USINESS INFORM	IATION (Complete	e for initial a	pplication	n and to	o update inforn	nation pre	viously sub	mitted.)
Business Name: Business Trade N	Name:		Tax I.D. No. or SSN						
Business Address	S		Tel. No (Inc	lude Area	Code)		Fax No. (I	Include Area	Code)
City	County	State	Zij	p	Are there any affiliates? Yes No (If yes, attach tax returns) Number of Employees (Including subsidiaries and affiliates)				
Type of Organiza ☐ Corporation Type of Corp	p Da	te Busine	ss Establ			nnual Receij uding Affilia	ots Over last 3 tes		
Largest previous work program undertaken Total Dollar Value: Total Number of Contracts:									
Type of Business				Prima	ary NAI	CS Code	[DUNS Nu	mber
Applicant: s s not an SBA 8(a) Certified Contractor s sis s not an SBA 8(a) Certified Contractor sis s not an SBA 8(a) Certified SBA on the sis s not an SBA 8(a) SBA on the sis s not							e Contractor		
						Veteran Service Disable	Yes	□ No	
Race*: American	Indian/Alaska Nativ	e 🔲 Black/Africa	nn American	Eth	nicity *F	lispanic/Latino	□ Not I	Hispanic/ La	tino 🗌
	Hawaiian/Pacific Isla ected for statistical pu			ne credit d	lecision.	Disclosure is vol	untary. On	e or more bo	oxes for race
	al Security Number sition/Title	Complete Address Numb		ne % (Owned				*Gender
						Veteran Service Disable	Yes	□ No	
	n Indian/Alaska Nativ e Hawaiian/Pacific Isl		can American /Caucasian [nicity *F	lispanic/Latino	☐ Not Hi	ispanic/ Lati	по 🗌
*This data is collected for statistical purposes only. It has no bearing on the credit decision. Disclosure is voluntary. One or more boxes for race may be selected.									

PART III: CONTRACT INFORMATION (Completed for each bid and final bond guarantee)							
☐Bid Bond	Estimated Contract	•		Bid Date and Time			
_	Amount						
□Final Bond	Contract Amount	Anticipa	ted Project Start Dat	e Anticipated Proj	ect Completion		
				Date			
Project Type		Project 1	Project Location				
☐ Construction ☐ Service [☐ Supply ☐Other						
Project Description:							
NAICS Code for this project	t	# Employees before this project was awarded					
Name and Address of Oblige	ee	# Existing Jobs that will be retained because of this project (Same job					
		cannot be reported as new in the box below)					
Obligee Type:		# New Jobs that will be created because of this project					
□Local □ Private	☐ Special District	(Same job cannot be reported as retained in the box above)					
Applicant Business is:		Percentage of work subcontracted:					
Prime Subcontracto							
Liquidated Damages	☐ Weekdays	Project:	Similar to previous v		Yes □No		
Dollar Amount:	Calendar Day		Pertains to an 8(a) c		☐ Yes ☐No		
Have you updated SBA Form	n 994F in the last 3 months?	Have you started work on the project? Yes No If yes, please complete SBA Form 991.					
☐ Yes ☐No If not, please update.		if yes, pi	ease complete SBA F	orm 991.			
	CERTIFICATIONS AND CO	 NAMESTO	S (Completed for Init	ial Applications and E	Sook Did and Final		
Bond Guarantee.)	CERTIFICATIONS AND CO	11/11/11/11/11/11/	5 (Completed for fint	iai Applications and E	acii diu aliu filiai		
*	tance from the SBA, I agree to comply w	with the nondi	scrimination requirements of	f Title 13 Code of Federal R	egulations Part 113 and		
	tance from the SBA, Tagree to compry we the applicable contractor fee for a final			Title 13, Code of Federal Ro	egulations, 1 art 115 and		
Certification: I certify:	nance hand is required by the hid solicits	ation or the or	iginal contract for this proje	ct			
(a) A bid, payment, or performance bond is required by the bid solicitation or the original contract for this project(b) Applicant business has attempted and failed to obtain the required bonds without SBA's guarantee.							
(c) Applicant is not delinquent on any Federal debt or Federally Guaranteed Debt.							
(d) All information in this app accurate to the best of my	dication and that relates to this application	on which has	been submitted to SBA, any	agent, broker, or surety comp	pany, is complete and		
	application, and/or "Statement of Persona	al History" (S	BA Form 912) have previou	sly been submitted in connec	ction with an earlier		
application, I have reviewe	ed that information and certify that it eith	ner remains co	omplete and accurate or that				
	with complete and accurate information Company, financial institution, or other			work arnarianas information	aanaarning tha		
	the applicant's business is authorized to						
guarantee assistance.				•			
	ow is authorized to execute this applicati	ion on behalf	of the applicant.				
Comments							
I understand that knowingly making a false statement or submitting false information is a violation of Federal law and could result in criminal							
prosecution or civil penalties under 18 U.S.C. §§ 287, 371, 1001, 15 U.S.C. § 645, or 31 U.S.C. § 3729							
Principal's Signature (Applicant)							
Title			Date	SBG Number			

	ENTS REQUIRED BY LAW AND EXECUTIVE ORDER"
Small Business for Initial Application and updated and subm	ID VOLUNTARY EXCLUSION (This Part to be completed by
Sman Business for initial Application and updated and subm	inted to SBA when there are any Ownership Changes)
Certification on Behalf of the Small Business:	
EXECUTIVE ORDER" (Statement), which was attached to this Applicatic certify that I am authorized to execute this certification on behalf of the sn	
Business Name:	
Rv.	
By:Principal's Signature/Title	Date
Individual Certifications:	
Each Proprietor, each General Partner, each Guarantor, and each Lin of the small business must sign. The person signing on behalf of the buown 20% or more of the small business, each spouse must also sign.	mited Partner, Stockholder, or other equity holder owning 20% or more usiness must also sign individually. In addition, if spouses collectively
(Statements), which was attached to this Application, and I agree to correviewed the information in Part A of this form and certify that as to complete to the best of my knowledge. I understand that knowingly makes the complete to the best of my knowledge.	"STATEMENTS REQUIRED BY LAW AND EXECUTIVE ORDER" omply with the requirements in the Statement. I also certify that I have me personally all information in this Application is accurate and taking a false statement or submitting false information is a violation of a under 18 U.S.C. § 287, 371, 1001, 15 U.S.C. § 645, or 31 U.S.C. § 3729.
Signature and Title	Date
Signature and Title	Date
Signature and Title	Date
Signature and Title	Date
Signature and Title	Date
Signature and Title	Date

PLEASE READ, DETACH, AND RETAIN FOR YOUR RECORDS STATEMENTS REQUIRED BY LAW AND EXECUTIVE ORDER

Federal executive agencies, including the Small Business Administration (SBA), are required to withhold or limit assistance, to impose special conditions on approved guarantee agreements, to provide special notices to applicants and to require special reports and data from applicants in order to comply with legislation passed by the Congress and Executive Orders issued by the President and by the provisions of various inter-agency agreements. SBA has issued regulations and procedures that implement these laws and executive orders, and they are contained in Parts 113 and 117, Title 13, Code of Federal Regulations Chapter I, or Standard Operating Procedures.

Freedom of Information Act (5 U.S.C. 552)

This law provides, with some exceptions, that SBA must supply information reflected in agency files and records to a person requesting it. Information about approved SBG guarantee agreements that will be automatically released includes, among other things, statistics on the SBG programs (individuals are not identified in the statistics) and other information such as the names of small businesses (and their officers, directors, stockholders or partners) and the amount of the SBG guarantee agreement. Proprietary data on an applicant would not routinely be made available to third parties. All requests under this Act are to be addressed to the nearest SBA office and be identified as a Freedom of Information request.

Privacy Act (5 U.S.C. 552a)

Any person can request to see or get copies of any personal information that SBA has in his or her file when that file is retrievable by individual identifiers such as name or social security numbers. Requests for information about another party may be denied unless SBA has the written permission of the individual to release the information to the requestor or unless the information is subject to disclosure under the Freedom of Information Act.

Under the provisions of the Privacy Act, you are not required to provide your social security number. Failure to provide your social security number may not affect any right, benefit or privilege to which you are entitled. Disclosures of name and other personal identifiers are, however, required for a benefit, as SBA requires an individual seeking assistance from SBA to provide it with sufficient information for it to make a character determination. In determining whether an individual is of good character, SBA considers the person's integrity, candor, and disposition toward criminal actions. Before any bonds may be guaranteed by SBA pursuant to Section 411 of the Small Business Investment Act (the Act), 15 USC 694b, SBA is required to have a reasonable expectation that the applicant will perform the contract for which the bond is sought, and that the terms of and conditions of the bond are reasonable in the light of the risks involved and the extent of the surety's participation. Further, for all forms of assistance, SBA is authorized to make all investigations necessary to ensure that a person has not engaged in acts that violate or will violate the Small Business Investment Act, 15 USC Section 687(b)(a). For these purposes, you are asked to voluntarily provide your social security number to assist SBA in making a character determination and to distinguish you from other individuals with the same or similar name or other personal identifier.

The Privacy Act authorizes SBA to make certain "routine uses" of information protected by that Act. One such routine use for SBA's system of records is that when this information indicates a violation or potential violation of law, whether civil, criminal or administrative in nature, SBA may refer it to the appropriate agency, whether Federal, State, local, foreign, charged with responsibility for or otherwise involved in investigation, prosecution, enforcement or prevention of such violations. (See, 74FR 14890 (April 1, 2009) (and as amended from time to time) for additional background and other routine uses.)

Right to Financial Privacy Act of 1978 (12 U.S.C. 3401)

This is notice to you as required by the Right of Financial Privacy of 1978, of SBA's access rights to financial records held by financial institutions that are or have been doing business with you or your business. The law provides that SBA shall have a right of access to your financial records in connection with its consideration or administration of assistance to you in the form of a Government SBG guarantee agreement.

The law also authorizes SBA to transfer to another Government authority any financial records included in an application for a SBG guarantee, or concerning an approved SBG guarantee, as necessary to process or service the guarantee. No other transfer of your financial records to another Government authority will be permitted by SBA except as required or permitted by law. SBA Form 994 (2/16) Previous Editions are Obsolete

Flood Disaster Protection Act (42 U.S.C. 4011)

Regulations have been issued by the Federal Insurance Administration (FIA) and by SBA implementing this Act and its amendments. These regulations prohibit SBA from making certain loans in an FIA designated floodplain unless Federal flood insurance is purchased as a condition of the loan. Failure to maintain the required level of flood insurance makes the applicant ineligible for any future financial assistance from SBA under any program, including disaster assistance.

Occupational Safety and Health Act (15 U.S.C. 651 et seq.)

This legislation authorizes the Occupational Safety and Health Administration in the Department of Labor to require businesses to modify facilities and procedures to protect employees or pay penalty fees. In some instances the business can be forced to cease operations or be prevented from starting operations in a new facility. Therefore, in some instances SBA may require additional information from an applicant to determine whether the business will be in compliance with OSHA regulations and allowed to operate its facility after the SBG guarantee agreement is approved. Signing this form as an applicant is a certificate that the OSA requirements that apply to the applicant's business have been determined and the applicant to the best of its knowledge is in compliance.

Civil Rights Legislation

All businesses receiving SBA assistance must agree not to discriminate in any business practice, including employment practices and services to the public, on the basis of categories cited in 13 C.F.R., Parts 113, and 117 of SBA Regulations. This includes making their goods and services available to handicapped clients or customers. All businesses receiving assistance will be required to display the "Equal Employment Opportunity Poster" prescribed by SBA.

Debt Collection Act of 1982 Deficit Reduction of 1984 (31 U.S.C. 3701 et seq. and other titles)

These laws require SBA to aggressively collect any fee payments which become delinquent. SBA must obtain your taxpayer identification number when you apply for assistance. If you receive a SBG guarantee, and do not pay the related fee, SBA may take one or more of the following actions:

- Report the status of your payment delinquency to credit bureaus
- Hire a collection agency to collect your fee
- Offset your income tax refund or other amounts due to you from the Federal Government
- Suspend or debar you or your company from doing business with the Federal Government
- Refer your fee to the Department of Justice or other attorney for litigation
- Foreclose on collateral or take other action permitted

Immigrations Reform and Control Act of 1986 (Pub. L. 99-603)

If you are an alien who was in this country illegally since before January 1, 1982, you may have been granted lawful temporary resident status by the United States Immigration and Naturalization Service pursuant to the Immigration Reform and Control Act of 1986 (Pub. L. 99-603). For five years from the date you are granted such status, you are not eligible for financial assistance from the SBA in the form of a loan or guaranty unless you are disabled or a Cuban or Haitian entrant. When you sign this document, you are making the certification that the Immigration Reform and Control Act of 1986 does not apply to you, or if it does apply, more than five years have elapsed since you have been granted lawful temporary resident status pursuant to such 1986 legislation.

Executive Order 12549, Debarment and Suspension (2 C.F.R. 2700)

- 1. The prospective lower tier participant certifies, by submission of this proposal, that neither its nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- 2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

SURETY BOND GUARANTEE APPLICATION PROCEDURES

- 1. Applicant must contact a surety agency which participates in SBA's Surety Bond Guarantee Program. A list of participating surety agencies, SBA Area Office contacts, and forms and instructions on how to apply for SBG assistance are on the Office of Surety Guarantees website at www.sba.gov/surety-bonds
- 2. The applicant must submit required forms and information to the surety agent of choice.
- 3. Upon completion of its underwriting, surety forwards all required documents, to the appropriate SBA area office.
- 4. SBA staff reviews the application, makes a final determination, and notifies surety of its decision. SBA returns the signed Guarantee Agreement to the surety.
- 5. If the application is for a final (performance and/or payment) bond, SBA's approval is contingent upon the remittance to SBA of the guarantee fee owed by the contractor.
- 6. If any adverse information develops subsequent to SBA's approval of the bond guarantee, surety may decline to issue the bonds.

PLEASE NOTE: The estimated burden for completing this form is approximately 6 minutes per electronic response and 7 minutes per paper response. You are not required to respond to any collection of information unless it displays a currently valid OMB approval number. Comments on the burden should be sent to U.S. Small Business Administration, Chief, AIB, 409 3rd St., S.W., Washington, D.C. 20416 and Desk Officer for the Small Business Administration, Office of Management and Budget, New Executive Office Building, Room 10202, Washington, D.C. 20503. OMB Approval (3245-007). **PLEASE DO NOT SEND FORMS TO OMB.**

NOTICES REQUIRED BY LAW

The following is a brief summary of the laws applicable to this solicitation of information.

Paperwork Reduction Act (44 U.S.C. Chapter 35)

SBA is collecting the information on this form to make a character and credit eligibility decision to fund or deny you a loan or other form of assistance. The information is required in order for SBA to have sufficient information to determine whether to provide you with the requested assistance. The information collected may be checked against criminal history indices of the Federal Bureau of Investigation.

Privacy Act (5 U.S.C. § 552a)

Any person can request to see or get copies of any personal information that SBA has in his or her file, when that file is retrieved by individual identifiers, such as name or social security numbers. Requests for information about another party may be denied unless SBA has the written permission of the individual to release the information to the requestor or unless the information is subject to disclosure under the Freedom of Information Act.

Under the provisions of the Privacy Act, you are not required to provide your social security number. Failure to provide your social security number may not affect any right, benefit or privilege to which you are entitled. Disclosures of name and other personal identifiers are, however, required for a benefit, as SBA requires an individual seeking assistance from SBA to provide it with sufficient information for it to make a character determination. In determining whether an individual is of good character, SBA considers the person's integrity, candor, and disposition toward criminal actions. In making loans pursuant to section 7(a)(6) the Small Business Act (the Act), 15 USC § 636 (a)(6), SBA is required to have reasonable assurance that the loan is of sound value and will be repaid or that it is in the best interest of the Government to grant the assistance requested. Additionally, SBA is specifically authorized to verify your criminal history, or lack thereof, pursuant to section 7(a)(1)(B), 15 USC § 636(a)(1)(B). Further, for all forms of assistance, SBA is authorized to make all investigations necessary to ensure that a person has not engaged in acts that violate or will violate the Act or the Small Business Investment Act,15 USC §§ 634(b)(11) and 687b(a). For these purposes, you are asked to voluntarily provide your social security number to assist SBA in making a character determination and to distinguish you from other individuals with the same or similar name or other personal identifier.

When the information collected on this form indicates a violation or potential violation of law, whether civil, criminal, or administrative in nature, SBA may refer it to the appropriate agency, whether Federal, State, local, or foreign, charged with responsibility for or otherwise involved in investigation, prosecution, enforcement or prevention of such violations. See 74 Fed. Reg. 14890 (2009) for other published routine uses.

OMB APPROVAL NO.3245-0178 Expiration Date: 05/31/2019



United States of America

Please Read Carefully and Fully Complete: SBA uses Form 912 as one part of its assessment of program eligibility. Please reference SBA Regulations and Standard Operating Procedures if you have any questions about who must

	>		DMINISTRATION	submit this form and where to submit it. For further information, please call SBA's Answer Desk at 1-800-U-ASK-SBA (1-800-827-5722), or check SBA's				
PAISTRATS	STATEME	NI OF PER	SONAL HISTORY					
40 I %				this will delay the processing of your application; send forms to the address				
1a. Name and Address	of Applicant (Firm	Name)(Street, City,	, State, ZIP Code and E-mail)	provided by your lender or SBA representative. SBA District/Disaster Area Office				
				Amount Applied for (when applicable)	File No. (if	known)		
	 List all former na 		ame, state (NMN), or if initial es each name was used.	Give the percentage of ownership in the business	small	Social Security No.		
First	Middle	9	Last	3. Date of Birth (Month, day, and year)				
				Place of Birth: (City & State or Foreign	Country)			
If applicable, Name ar	nd Address of partic	cipating lender or su	urety co.	5. U.S. Citizen? YES NO	□NO	INITIALS:		
				Permanent resident alien?	_	gistration number		
				If no, country of citzenship:				
6. Present residence	address:			Most recent prior address (omit if over 10	years ago):			
From:				From:				
To:				То:				
Address:				Address:				
•	No. (Include Area C ne No. (Include Area	,						
PLEASE SEE REV	ERSE SIDE FOR	EXPLANATION	REGARDING DISCLOS	URE OF INFORMATION AND THE U	SES OF S	UCH INFORMATION.		
YOU MUST INITIAL	L YOUR RESPO	NSES TO QUES	TIONS 5,7,8 AND 9.					
MISDEMEANOR OF OTHER PERTINEN	R FELONY, DAT	ES OF PAROLE N. AN ARREST	/PROBATION, UNPAID F	A SEPARATE SHEET. INCLUDE DA INES OR PENALTIES, NAME(S) UNI RD WILL NOT NECESSARILY DISQU D AND SUBJECT YOU TO OTHER P	DER WHIC	CH CHARGED, AND ANY DU; HOWEVER, AN		
		ment, criminal inforr	mation, arraignment, or other r	neans by which formal criminal charges are	brought in	any jurisdiction?		
Yes	No		INITIALS:					
8. Have you been an	rested in the past si	x months for any cr	riminal offense?					
Yes	☐ No		INITIALS:					
•			tion – have you ever:1) been on the probation before judgment) INITIALS:	convicted; 2) pleaded guilty; 3) pleaded noto	contender	e; 4) been placed on pretrial diversion		
				minal record information about me from cri mall Business Investment Act.	minal justice	e agencies for the purpose of		
significant civil penaltic more than five years a	es, and a denial of y nd/or a fine of up to	our loan, surety bor \$250,000; under 1	nd, or other program participal 5 USC 645 by imprisonment o	at on this form is a violation of Federal law a tion. A false statement is punishable under of not more than two years and/or a fine of n ears and/or a fine of not more than \$1,000,0	18 USC 100 ot more tha	01 and 3571 by imprisonment of not		
Signature			Title			Date		
Agency Use Only				12 Cleared for Processing				
11. Fingerprints	Waived	Date	Approving Authority	12. Cleared for Processing	Date	Approving Authority		
Fingerprints	Required		<u>.</u>	13. Request a Character Evaluation	Date	Approving Authority		
Date Sent to OIG		Date	Approving Authority	(Required whenever 7, 8 or 9 are answe				

NOTICES REQUIRED BY LAW

The following is a brief summary of the laws applicable to this solicitation of information.

PLEASE NOTE: The estimated burden for completing this form is 15 minutes per response. You are not required to respond to any collection of information unless it displays a currently valid OMB approval number. If you wish to submit comments on the burden for completing this form, direct these comments to U.S. Small Business Administration, Chief, AlB, 409 3rd St., S.W., Washington D.C. 20416 and Desk Officer for the Small Business Administration, Office of Management and Budget, New Executive Office Building, Room 10202, Washington, D.C. 20503. OMB Approval 3245-0178

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